## The Advertised Mind

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du plessis draws on information about the working of the human brain from psychologists neurologists and artificial intelligence specialists to suggest why ad liking is such an important factor in advertisement and how it predisposes consumers to buy the brand that is being advertised

the branded mind is about how people think and particularly how people think about brands it explores what we know about the structure of the brain how the different parts of the brain interact and then demonstrates how this relates to current marketing theories on

consumer behaviour investigating developments in neuroscience and neuromarketing and how brain science can contribute to marketing and brand building strategies the branded mind is based on exclusive research by millward brown one of the world s top market research companies this unique and insightful book covers everything from the nature of feelings emotions and moods to consumer behaviour decision making and market segmentation and how to use these insights to the benefit of your brand

issue for 1921 22 contains a digest of papers and addresses presented before the 17th annual convention of the associated advertising clubs of the world

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